

# Hospital Profile: SAINT VINCENT HOSPITAL

Worcester, MA  
Vanguard Health Systems  
Teaching Hospital  
Central Massachusetts Region

Saint Vincent Hospital is a for-profit, acute care teaching hospital. It is among the larger hospitals in Massachusetts, with 301 staffed beds. Saint Vincent Hospital is located in the Central Massachusetts region and represents 21% of all acute hospital staffed beds in the region. It is a member of Vanguard Health Systems, which was purchased by Tenet Healthcare Corporation in October 2013. Saint Vincent Hospital qualifies as a Disproportionate Share Hospital (DSH), as more than 63% of its gross patient service revenue is derived from government programs.

**PATIENTS** Thirty-two percent of all inpatient cases treated at Saint Vincent Hospital are from Worcester.

**INPATIENT SERVICES** Compared with the other teaching hospitals, Saint Vincent Hospital treats a greater proportion of lower-severity cases. In FY12, it accounted for 24% of all inpatient discharges from acute hospitals within the Central Massachusetts region. Among its most common FY12 inpatient cases (DRGs), Saint Vincent Hospital treated 39% of all Pulmonary Edema and Respiratory Failure cases and 37% of Septicemia & Disseminated Infection cases in Central Massachusetts.

**FINANCIAL PERFORMANCE** Saint Vincent Hospital's total revenue in FY12 was \$351 million. Its FY12 public payer mix was 65%, slightly higher than the average teaching hospital. Saint Vincent Hospital's FY12 inpatient cost<sup>+</sup> per case mix adjusted discharge was \$8,225, which was approximately 19% lower than the average teaching hospital, and the lowest among all teaching hospitals. Saint Vincent Hospital's CY12 average commercial payer price level was at the 56<sup>th</sup> percentile, slightly higher than the average teaching hospital. It earned a profit of \$34.7 million (9.9% total margin) in FY12, the highest in the five year period from FY08 to FY12, although it earned a profit each year during that period.

## AT A GLANCE

**TOTAL STAFFED BEDS:** 301, among the larger acute hospitals

**% OCCUPANCY:** 68%, < cohort avg. (74%)

**TOTAL REVENUE in FY12:** \$351 million

**PUBLIC PAYER MIX:** 65% (DSH\* Hospital)

**SPECIAL PUBLIC FUNDING:** CHART<sup>A</sup>, ICB<sup>B</sup>

**TAX STATUS:** For profit

**TRAUMA CENTER DESIGNATION:** Not Applicable

**CY12 COMMERCIAL PAYER PRICE LEVEL:** 56<sup>th</sup> Percentile

**CASE MIX INDEX in FY12:** 0.99, < cohort avg. (1.01); < statewide (1.06)

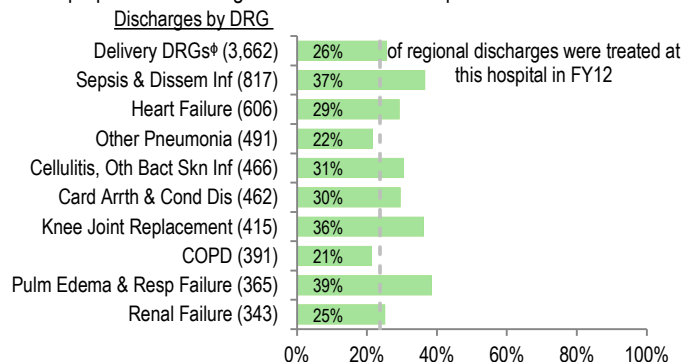
**INPATIENT:OUTPATIENT REVENUE in FY12:** 44%:56%

**TOTAL MARGIN in FY12:** 9.9% (\$34.7 million)

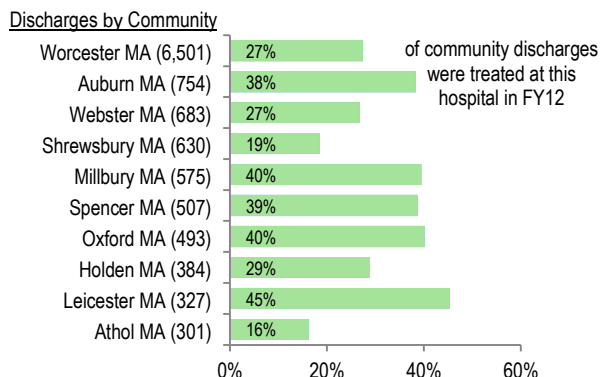
**CHANGE in OWNERSHIP (FY08-FY12):** Not Applicable

## SERVICES

What were the most common inpatient cases (DRGs) treated at the hospital?  
What proportion of the region's cases did this hospital treat for each service?

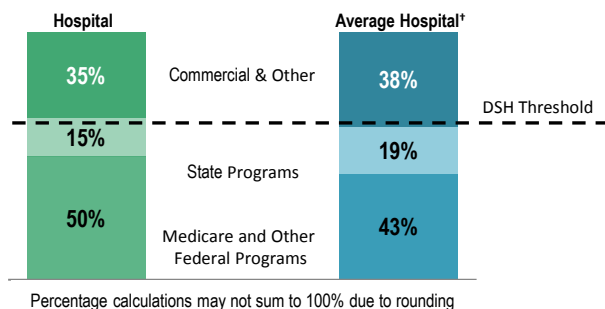


Where did most of the hospital's inpatients reside? What proportion of each community's total discharges were attributed to this hospital?

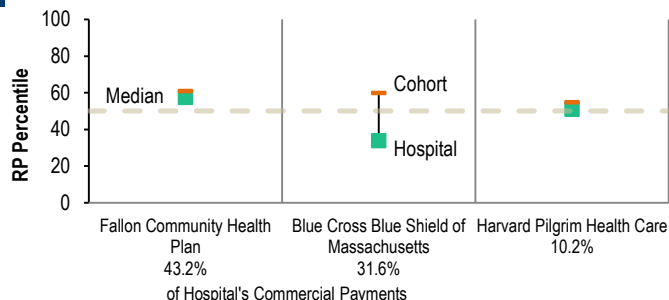


## PAYER MIX

What was the hospital's overall payer mix (gross charges) in FY12, and how does this hospital compare to the average acute hospital's payer mix?



What were the hospital's CY12 payer-specific relative price levels for its top three commercial payers? How does this hospital compare to the average hospital in its peer cohort?



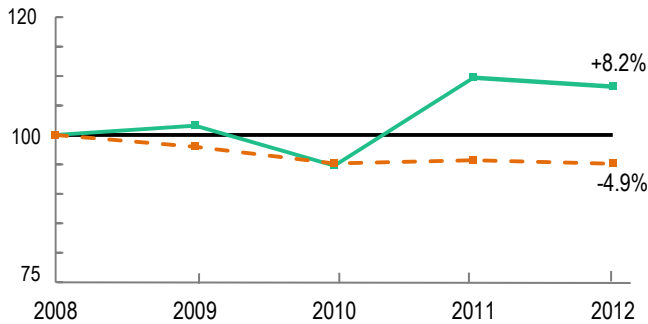
For descriptions of the metrics, please see Technical Appendix.

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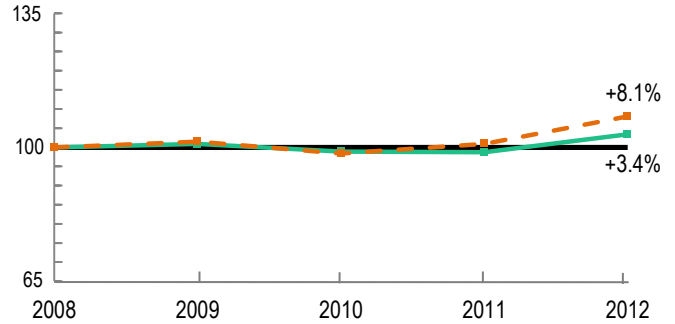
Cohort: Teaching Hospital

## UTILIZATION TRENDS

How has the volume of the hospital's inpatient discharges changed compared to FY08, and how does this hospital compare to the average hospital in its peer cohort? (FY08=100)

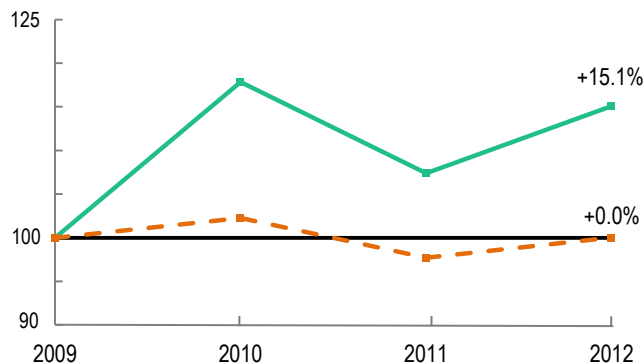


How has the volume of the hospital's outpatient visits changed compared to FY08, and how does this hospital compare to the average hospital in its peer cohort? (FY08=100)

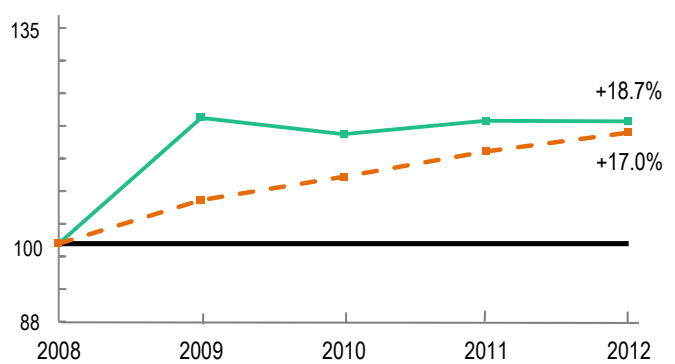


## COST TRENDS

How has the hospital's inpatient cost<sup>†</sup> per case mix adjusted discharge changed compared to FY09, and how does this hospital compare to the average hospital in its peer cohort? (FY09=100)



How have the hospital's total outpatient costs changed compared to FY08, and how does this hospital compare to the average hospital in its peer cohort? (FY08=100)

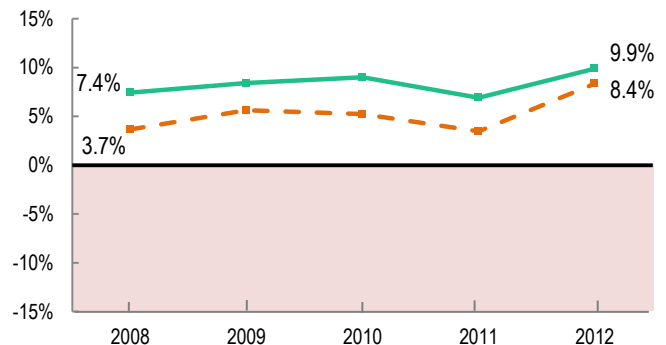


## FINANCIAL PERFORMANCE

How have the hospital's total revenue and costs changed between FY08 and FY12?

Revenue, Cost & Profit/Loss (in millions)					
FY	Total Revenue	% Change	Total Cost	% Change	Total Profit/Loss
2008	\$299		\$277		\$22.2
2009	\$319	6.6%	\$292	5.4%	\$26.8
2010	\$338	6.0%	\$307	5.3%	\$30.4
2011	\$328	(2.8%)	\$306	(0.6%)	\$22.7
2012	\$351	6.8%	\$316	3.4%	\$34.7

What was the hospital's total margin between FY08 and FY12, and how does this compare to the median of its peer cohort hospitals?



For descriptions of the metrics, please see Technical Appendix.

<sup>†</sup> Costs were adjusted to exclude direct medical education costs and physician compensation.

\* Disproportionate Share Hospitals (DSH) receive a minimum of 63% of gross patient service revenue from public payers.

<sup>†</sup> For more information on Community Hospital Acceleration, Revitalization and Transformation (CHART) special funding, please contact the Health Policy Commission (HPC).

<sup>†</sup> For more information on Infrastructure and Capacity Building (ICB) special funding, please contact the Massachusetts Executive Office of Health and Human Services (EOHHS.)

<sup>†</sup> Delivery DRG includes Cesarean and Vaginal Deliveries, and Neonate DRG.

<sup>†</sup> Average Hospital does not include Specialty hospitals.

For more information, please contact:

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